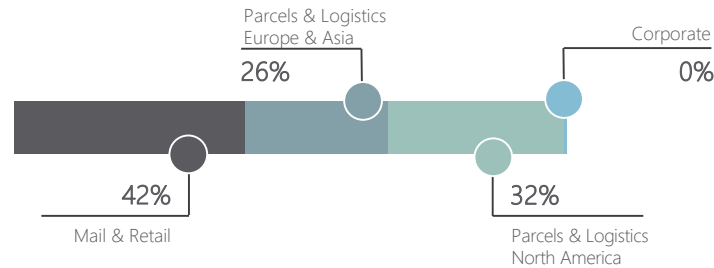


Our company

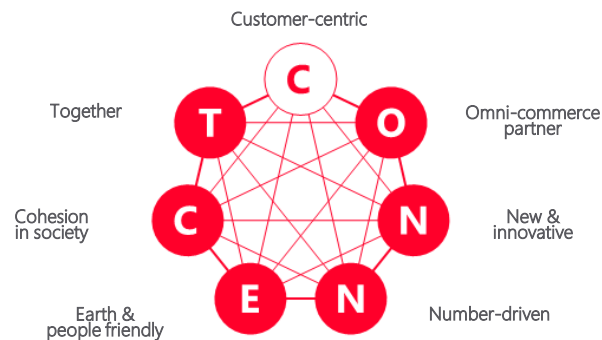
5.8 million letters per day
537,000 parcels per day
1,311 Post offices and post points

% of 2020 revenues



Our strategy

PURPOSE
Your trusted guide to connect in a changing world



Management team



Dirk Tirez
CEO ad interim
CLO



Leen Geirnaerd
CFO



Ilias Simpson
CEO
Parcels & Logistics
North America



Kathleen Van Beveren
CEO
Parcels & Logistics
Europe & Asia



Luc Cloet
CEO
Mail & Retail



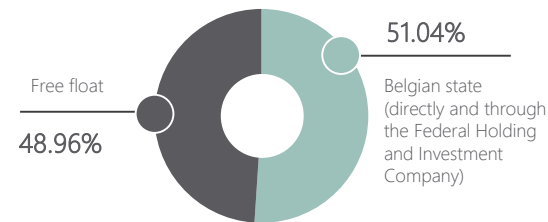
Mark Michiels
CHRO



Nico Cools
CIO

Shareholders

(situation as of 5 May 2021)



The share

- Listing: Euronext Brussels
- Index: DJ Eurostoxx 600
- Ticker: BPOST / BPOST.BR / BPOST.BB
- ISIN: BE0974268972
- Number of shares: 200,000,944

Results 2020

Adjusted¹ Revenues **€ 4.2bn**

Adjusted¹ EBITDA **€ 519.1m**
12.5%

Adjusted¹ EBIT **€ 280.6m**
6.8%

Adjusted¹ net profit **€ 200.9m**

Adjusted¹ FCF **€ 440.5m**

Adjusted¹ EPS **€ 1.00**

Latest results: 1st quarter 2021

€ million, Adjusted ¹	1Q20	1Q21	% Δ
Total operating income (revenues)	934.6	1,019.9	+9.1%
Operating expenses	797.4	842.7	+5.7%
EBITDA	137.2	177.2	+29.2%
Margin (%)	14.7%	17.4%	
EBIT	75.6	115.5	+52.8%
Margin (%)	8.1%	11.3%	
Net profit	52.2	83.0	+59.0%

Group key financial indicators

€ million, Adjusted ¹	2017	2018	2019	2020
RESULTS				
Total operating income (revenues)	3,023.8	3,850.2	3,837.2	4,154.6
Operating expenses	2,425.9	3,279.1	3,300.2	3,635.5
EBITDA	598.0	571.1	537.0	519.1
Margin (%)	19.8%	14.8%	14.0%	12.5%
EBIT	501.6	424.3	310.8	280.6
Margin (%)	16.6%	11.0%	8.1%	6.8%
Net profit	329.3	290.4	173.1	200.9

LEVERAGE & LIQUIDITY

Net cash / (net debt)	(292.4)	(344.8)	(779.9)	(495.2)
FCF ²	(500.8)	231.5	288.0	440.5

SHAREHOLDERS

Basic earnings per share (€, reported)	1.62	1.32	0.77	-0.10
Dividend per share (€)	1.31	1.31	0.62	0.00

OTHER INFORMATION

Capex	121.3	114.9	162.3	147.7
# FTEs & interims	26,906	36,109	35,377	38,639

¹ Adjusted figures are not audited

² Adjusted as from 2017